



We put you on the road Right!

P.O. Box 222 • Albertville, MN 55301 • p (763) 315-5481 • f (763) 315-5482 • www.road-rite.com

Career Opportunity: Wholesaler/Buyer

Road-Rite is looking for a self-starter that would like to develop his/her career as a heavy-duty truck wholesaler/buyer. Building relationships, recognizing market opportunities and negotiating deals are core to this position. By developing a keen understanding of the needs of fleets and trucking companies, a wholesaler/buyer matches up buyers and sellers to benefit from market differences.

Responsibilities and Duties:

- Develop new contacts and relationships with a wide variety of truck users.
- Understand the transportation needs of fleets and trucking companies.
- Screen truck market for attractively priced vehicles.
- Attune one's sense of market pricing.
- Purchase trucks for retail and lease programs.
- Negotiate sales.

In addition to excellent interpersonal skills and a can-do approach, an ideal candidate will grow with the challenges as Road-Rite expands its customer base by both client and geography. No specific industry experience or education is required. We will work with the right candidate to develop his/her knowledge and skills. Compensation primarily commission based, with considerable upside.

Positions currently available in both Minnesota and Florida.

Please submit application, resume and cover letter to career@road-rite.com.

Road-Rite is an Equal Opportunity Employer.